

LIPA NA M-PESA REQUIREMENTS (2019)

CATEGORY	KYC REQUIREMENTS
INDIVIDUAL (Only applies to Buy Goods Product)	 Duly filled and signed application form & Terms and Conditions Copy of identification documents of persons opening the account i.e. National ID, Passport/Alien ID/Military ID Additional for Bank Settlement: Cancelled cheque or letter from bank stating owner's bank details Individual KRA PIN Certificate For Online Business: Indicate link and/or approved documentation to conduct online businesses
INDIVIDUALS WITH RENTAL BUSINESS	 Duly filled and signed application form & Terms and Conditions Copy of identification documents of persons opening the account i.e. National ID, Passport/Alien ID/Military ID Copy of lease agreement/allotment letter Individual KRA PIN certificate Cancelled cheque or letter from bank stating owner's or business' bank details
SOLE PROPRIETOR	 Duly filled and signed application form & Terms and Conditions Copy of Business Certificate of Registration or Business Permit Copy of identification documents of owner and contact person i.e. National ID, Passport/Alien ID/Military ID Additional for Bank Settlement: Cancelled cheque or letter from bank stating bank details as per certificate of registration Individual KRA PIN certificate Note:Cancelled cheque or letter from bank mandatory for Bulk Payments and Paybills
LIMITED LIABILITY COMPANIES	 Duly filled and signed application form & Terms and Conditions Copy of the Certificate of Incorporation Filled, stamped or sealed resolution letter signed by Directors of the company Kenyan directors KRA PIN certificates Company KRA PIN certificate Copy of CR12 - validity of 90 days (3 months) or recent annual returns with filling receipt Copy of identification documents for all the directors i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating company bank details



CATEGORY	KYC REQUIREMENTS
FOREIGN COMPANIES WITH CERTIFICATE OF COMPLIANCE (Limited Companies)	 Duly filled and signed application form & Terms and Conditions Copy of the Certificate of Incorporation Filled, stamped or sealed resolution letter signed by Directors of the company Kenyan directors KRA PIN certificates Company certificate of compliance A document indicating directors of the company from their country similar to CR12 - validity of 90 days (3 months) or recent annual returns with filling receipt Copy of identification documents for all the directors i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating company bank details
NON-GOVERNMENTAL ORGANIZATIONS (Inclusive of Foundations) FOREIGN NON-GOVERNMENTAL	 Duly filled and signed application form & Terms and Conditions Copy of Certificate of Registration Signed letter on letterhead from the NGO Board confirming registration and existence including officials Filled, stamped or sealed resolution letter signed by owner or directors of the organization Copy of identification documents for at least 2 directors and appointed operators i.e. National ID, Passport/Alien ID/Military ID Directors KRA PIN certificates Cancelled cheque or letter from bank stating Organization's bank details Organization's KRA pin certificate Duly filled and signed application form & Terms and Conditions
ORGANIZATIONS WITH CERTIFICATE OF COMPLIANCE (Inclusive of UN, Foundations)	 Copy of Certificate of Registration Certificate of Compliance from Registry Signed letter on letterhead from the NGO Board confirming registration and existence including officials Filled, stamped or sealed resolution letter signed by owner or directors of the organization Copy of identification documents for at least 2 directors and appointed operators i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating Organization's bank details Organization's KRA pin certificate
PARTNERSHIPS (Includes firms such as accountants and advocates)	 Duly filled and signed application form & Terms and Conditions Copy of Partnership Deed or Affidavit Copy of Certificate of Registration Company KRA PIN certificate Filled, stamped or sealed resolution letter signed by owner or directors of the company Copy of identification documents for at least 2 directors and appointed operators i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating Partnership's bank details



CATEGORY	KYC REQUIREMENTS
DENOMINATIONAL CHURCHES (Branches of Mainstream Churches e.g. Catholic, Anglican, etc.)	 Duly filled and signed application form & Terms and Conditions Copy of Certificate of Registration Filled, stamped or sealed resolution letter signed by at least 2 church officials Copy of identification documents for the church officials and authorized persons i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating church's bank details Church KRA pin certificate
NON-DENOMINATIONAL CHURCHES	 Duly filled and signed application form & Terms and Conditions Copy of Certificate of Registration Filled, stamped or sealed resolution letter signed by at least 2 church officials Copy of identification documents for the church officials i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating church's bank details Church KRA pin certificate
CO-OPERATIVE SOCIETIES	 Duly filled and signed application form & Terms and Conditions Copy of Certificate of Registration as a co-operative society Filled, stamped or sealed resolution letter signed by at least 2 directors/authorized signatories Copy of identification documents for the director and authorized persons i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating co-operative's bank details Organization's KRA pin certificate
REGISTERED CHAMAS	 Duly filled and signed application form & Terms and Conditions Copy of Certificate of Registration Filled, stamped or sealed resolution letter signed by at least 2 officials Copy of identification documents for the officials and authorized operators i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating chama's bank details Chama KRA pin certificate
SACCOS	 Duly filled and signed application form & Terms and Conditions Copy of Certificate of Registration and Trade License for the SACCO Signed letter from SASRA confirming SACCO registration on letterhead Copy of identification documents for the directors and authorized persons i.e. National ID, Passport/Alien ID/Military ID Company KRA PIN certificate and Kenyan directors' PIN Completion of Safaricom AML / KYC questionnaire Cancelled cheque or letter from bank stating SACCO's bank details



CATEGORY	KYC REQUIREMENTS
SACCOS -WITH FRONT OFFICE SAVINGS ACTIVITY (i.e. deposit taking)	 Duly filled and signed application form & Terms and Conditions Copy of Certificate of Registration and Trade License for the SACCO Signed Letter from SASRA confirming SACCOs registration on letterhead Filled, stamped or sealed resolution letter signed by at least 2 directors Copy of identification documents for the directors and authorized persons i.e. National ID, Passport/Alien ID/Military ID Company KRA PIN certificate and directors' PIN Completion of Safaricom AML / Kenyan KYC questionnaire Cancelled cheque or letter from bank stating SACCO's bank details
PARASTATALS	 Duly filled and signed application form & Terms and Conditions Filled, stamped or sealed resolution letter signed by at least 2 directors or authorized signatory Copy of identification documents for the directors and authorized persons i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating Parastatal's bank details Organization's KRA pin certificate
COMMISSIONS / SEMI-AUTONOMOUS G.O.K INSTITUTIONS	 Duly filled and signed application form & Terms and Conditions Act of parliament and or gazette notice forming the institution Filled, stamped or sealed resolution letter signed by Permanent Secretary (PS) of the line ministry A letter from the institution's head on official letterhead forwarding the above documents Copy of identification documents for the directors and authorized persons i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating instititution's bank details Organization's KRA pin certificate
GOVERNMENT SPONSORED SCHOOLS	 Duly filled and signed application form & Terms and Conditions Filled, stamped or sealed resolution letter signed by at least 2 board of governors from the DEO/County Education Director Copy of identification documents for the directors and authorized persons i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating school's bank details School KRA pin certificate



CATEGORY	KYC REQUIREMENTS
PRIVATE LIMITED LIABILITY SCHOOLS	 Duly filled and signed application form & Terms and Conditions Copy of the Certificate of Incorporation Ministry of Education license Filled, stamped or sealed resolution letter signed by owner or directors of the company Company and directors KRA PIN certificates Copy of Kenyan CR12 with validity 90 days (3 months) or annual returns with filling receipt Copy of identification documents for at least 2 directors i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating school's details
CENTRAL GOVERNMENT- MINISTRIES/GOVERNMENT DEPARTMENTS	 Duly filled and signed application form & Terms and Conditions Filled, stamped or sealed resolution letter signed Permanent Secretary (PS) of the line ministries A copy of the letter from National Treasury A letter from the District Accountant forwarding the above documents Copy of identification documents for the authorized operators i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating department's bank details Organization's KRA pin certificate
DEVOLVED GOVERNMENT E.G. COUNTIES	 Duly filled and signed application form & Terms and Conditions Filled, stamped or sealed resolution letter signed County Accounting Officer (CEE) Copy of identification documents for the signatory and authorized operators i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating county's bank details Organization's KRA pin certificate
FINANCIAL INSTITUTIONS (BANKS, DEPOSIT TAKING MICROFINANCE)	 Duly filled and signed application form & Terms and Conditions A certified copy of the Certificate of Incorporation Copy of CR12 - validity period of 90 days (3 months) or recent annual returns with receipt Filled, stamped or sealed resolution letter signed by owner or directors of the company Company KRA PIN Kenyan Directors KRA PIN certificate A certified copy of the Financial Institution's annual license from Central Bank of Kenya Copy of identification documents for the signatory and authorized operators i.e. National ID, Passport/Alien ID/Military ID Completion of Safaricom AML/KYC questionnaire Cancelled cheque or letter from bank stating institution's bank details



CATEGORY	KYC REQUIREMENTS
INSURANCE COMPANIES	 Duly filled and signed application form & Terms and Conditions A certified copy of the Certificate of Incorporation Copy of CR12 – validity period of 90 days (3 months) or recent annual returns with receipt Filled, stamped or sealed resolution letter signed by owner or directors of the company Company KRA PIN Kenyan Directors KRA PIN certificate Certified Copy of institutions annual license from insurance regulatory authority Copy of identification documents for the signatory and authorized operators i.e. National ID, Passport/Alien ID/Military ID Completion of Safaricom AML/KYC questionnaire Cancelled cheque or letter from bank stating company's bank details
MICRO-LENDING COMPANIES	 Duly filled and signed application form & Terms and Conditions A certified copy of the Certificate of Incorporation Copy of CR12 – validity period of 90 days or recent annual returns with receipt Filled, stamped or sealed resolution letter signed by the directors of the company Company KRA PIN Certificate Kenyan Directors KRA PIN certificate A certified copy of the Financial Institution's annual license from the authorizing authority Copy of identification documents for the signatory and authorized operators i.e. National ID, Passport/Alien ID/Military ID Completion of Safaricom AML/KYC questionnaire Cancelled cheque or letter from bank stating company's bank details
TRUSTEE	 Duly filled and signed application form & Terms and Conditions Certificate of Incorporation or Registration Certificate of Trust Trustee Deed Filled, stamped or sealed resolution letter signed by at least 2 directors of the company Copy of identification documents for the signatory and authorized operators holding the power of Attorney General i.e. National ID, Passport/Alien ID/Military ID Copy of KRA PIN certificates for signatory and authorized operators Copy of identification documents of ultimate beneficial owners (in cases where it's a company, get the ultimate owners) Ultimate Beneficial Ownership declaration Address proof of the trustee Duly authenticated list of current trustees / office bearers on the letterhead of the entity Cancelled cheque or letter from bank stating trustee's bank details Organization's KRA pin certificate



CATEGORY	KYC REQUIREMENTS
EMBASSY	 Duly filled and signed application form & Terms and Conditions Certified copy of multi-lateral agreement between the government and international body or any other document evidencing establishment of the institution Filled, stamped or sealed resolution letter signed by at least 2 directors of the company Letter from the ambassador or the country's Ministry Of Foreign Affairs to open M-PESA Pay Bill with details of signatories and their designation Printout of the embassy and ambassador details from the country's Ministry of Foreign Affairs website List of office bearers signed by authorized persons Copy of identification documents for the signatories, ambassador, office bearers and authorized operators i.e. National ID, Passport/Alien ID/Military ID Cancelled cheque or letter from bank stating embassy's bank details Organization KRA pin certificate where applicable
POLITICAL PARTIES	 Duly filled and signed Pay Bill application form and Terms & Conditions Filled, stamped or sealed resolution letter signed by the party officials Party Certificate of Registration KRA PIN certificate for signatories Copy of identification documents for the party officials Cancelled cheque or letter from bank stating party's details KRA PIN for party officials Request is subject to AML, legal and business approval Party KRA pin certificate
GAMING COMPANIES	 Gaming application form and Terms and Conditions Certified copy of Certificate of Incorporation Company KRA PIN certificate Filled, stamped or sealed resolution letter signed by owner or directors of the company Copy of identification documents for the officials and authorized operators i.e. National ID, Passport/Alien ID/Military ID Company and directors KRA PIN certificates Copy of CR12 - validity period of 90 days or recent annual returns with payment receipt BCLB License Promotional Mechanics Marketing Plan and communication Service flow mechanics Memorandum of Association Agreements between the CSP and promoter Cancelled cheque or letter from bank stating company's details Valid Fidelity Insurance and Cyber Insurance Note: This must go through approval by CBU prior to activation



CATEGORY	KYC REQUIREMENTS
BUSINESS TO BUSINESS TRANSFER (B2B) FOR REGISTERED COMPANIES	 Duly filled and signed application form and Terms & Conditions Filled, stamped or sealed resolution letter signed by owner or directors of the company Copies of identification documentation for appointed persons having signatory authority
BUSINESS TO BUSINESS TRANSFER (B2B) FOR SOLE PROPRIETORS	Duly filled and signed application form and Terms & Conditions Copies of identification documentations for appointed persons having signatory authority

ADDITIONAL M-PESA ACCOUNTS: LIPA NA M-PESA KYC REQUIREMENTS: Subject to verification by onboarding teams that all other KYC are complete 1. Duly filled and signed application form and signed Terms & Sole proprietor/individuals Conditions 2. Copy of identification documentation for appointed operators if they are not the same persons as initial application All other registered companies Duly filled and signed application form and Terms & Conditions 2. Filled, stamped or sealed resolution letter signed by at least 2 directors of the company 3. Copy of identification documentation for appointed operators if they are not the same persons as initial application **Upgrades from M-PESA** 1. Duly filled and signed application form and signed Terms & **Conditions** settlement to Bank settlement 2. Cancelled cheque or letter from bank stating owner's bank details (Individuals/Sole proprietors) 1. Duly filled and signed application form and Terms & Conditions **Upgrades from M-PESA** Filled, stamped or sealed resolution letter signed by at least 2 settlement to Bank settlement (Registered companies) directors of the company 3. Cancelled cheque or letter from bank stating company/or organization's bank details 1. Gaming application form and Terms and Conditions **Gaming Organizations** 2. BCLB License 3. Valid Fidelity Insurance and Cyber Insurance



SHORT TERM PAYBILL KYC REQUIREMENTS

MEDICAL FUND	Duly filled and signed Short term pay bill Application form and Terms
	, , , , , , , , , , , , , , , , , , , ,
	and conditions stating purpose and duration.(Provided by Safaricom)
	Copy of ID/Passport/Alien /Military card of the applicant
	3. Certified supporting documents from the Hospital / Doctor treating the
	patient which should confirm the need for the collection e.g. reference
	to an operation/required treatment (on the institution's letter head,
	stamped and signed by authorized personnel)
	4. If applying on behalf of the beneficiary;
	a. If a minor: the parents/guardian of the child should apply and
	a copy of the child's birth certificate or Birth Notification should be
	attached to the rest of the documents as listed above
	b. If the person is incapacitated: certified copies of IDs for the
	applicant will be required
	5. Letter from the bank /cancelled cheque stating the bank details
	6. Registered Safaricom line for settlement of funds (number to be
	indicated in the application
EDUCATION FUND	Duly filled and signed Short term pay bill Application form and Terms
	and conditions stating purpose and duration.(Provided by Safaricom)
	2. Copy of ID /Passport/Alien /Military card of the applicant
	3. Certified Admission letter and fee structure(Either stamped or on
	institution letter head)
	 4. If applying on behalf of the beneficiary; a.If a minor: the parents/guardian of the child should apply and attach
	a copy of the child's birth certificate
	5. Registered Safaricom line for settlement of funds (number to be
	indicated in the application form)
	6. Letter from Bank or cancelled cheque confirming bank details
FUNERAL FUND	Duly filled and signed Short term pay bill Application form and Terms
	and conditions stating purpose and duration.(Provided by Safaricom)
	2. Applicants copy of ID/ Passport/Alien /Military card
	3. Copy of burial permit or copy of death notification
	4. Registered Safaricom line for settlement of funds (number to be
	indicated in the application form)
	5. Letter from the bank /cancelled cheque stating the bank details
WEDDING FUND	Duly filled and signed Short term pay bill Application form and Terms
	and conditions stating purpose and duration.(Provided by Safaricom)
	2. Applicants copy of ID/ Passport/Alien /Military card
	3. Copy of wedding permit and wedding notification
	4. Registered Safaricom line for settlement of funds (number to be
	indicated in the application form)
	5. Letter from the bank /cancelled cheque stating the bank details



SHORT TERM PAYBILL KYC REQUIREMENTS

CHARITY/ CATASTROPHE/NGO/ RELIGIOUS /FUND RAISING

- Duly filled and signed Short term pay bill Application form and Terms and conditions stating purpose and duration. (Provided by Safaricom)
- A covering letter from the committee stating the purpose of the Paybill
 and the Bank A/C details should be stated in the letter. At least two
 Committee officials to sign the letter
- 3. Letter from the bank /cancelled cheque stating the bank details
- Registered Safaricom line for settlement of funds (number to be indicated in the application form)

POLITICAL PAYBILL FOR INDEPENDENT CANDIDATES AND CANDIDATES UNDER A REGISTERED PARTY

- Duly filled and signed Changa na M-PESA Application form and Terms
 & Conditions
- 2. Signed Letter Justifying the need of the account
- 3. Letter from the bank /cancelled cheque stating the bank details
- 4. Party Certificate of Registration. (This applies to candidates under a party only
- 5. Individual KRA pin
- 6. Signed Tariff Guide
- 7. Party KRA pin for candidates applying under a registered political party

Important information

- 1. Audited financial statements will not be requested for during onboarding. They will be requested based on transacted value. The transacted value (turnover) threshold will be Ksh. 1,000,000 per month. AML Team, through transaction monitoring, will ensure the report is shared with onboarding team for accounts that hit 1M on transactions per month for sales teams to follow up on submission of the following documentation depending on the category:
- Registered companies over 1 year ago: Latest financial statements or annual returns
- Sole proprietorship: Latest personal Returns
- All other categories but not limited to SACCOs, NGOs, Political Pay Bills, Churches and Religious Organizations: Latest financial statements/or annual returns.
- 2. Where company director is a sole, resolution letters should be signed by one director and stamped/sealed.

 M-PESA settlement will be allowed.
- 3. Where CR12 document has other companies as majority shareholders, the organization is expected to provide CR12 for those companies and copy of identification documentation (IDs /passports and KRA PINs for Kenyan directors).
- 4. Where organizations wants to trade with other business names not as per Certificate of Registration, Trade Name Certificate should be provided.
- 5. Where additional tills are required for Limited Liability Companies, existing till CR12 documentation provided should be less than 2 years old. Otherwise updated CR12 current to 3 months should be provided.



- 6. Upon change of ownership of company's directors, organization's will be expected to provide updated CR12 documentation, New directors copy of their identification documentations and their KRA pin certificates.
- 7. Where Sole Proprietor business permit does not indicate details as per owner identification documentation, Certificate of Business Registration to be provided proving relation of the applicant to the business.
- 8. Safaricom sales person onboarding must sign the application form confirming existence of premise prior to uploading the form for processing.
- 9. Tariff Guide must be signed by partners for all Pay bill products.
- 10. For access to M-PESA Portal, M-PESA Business Administrator form must be filled for paybill products, Bulk payment products and Buygoods-Bank settlement.

N/B: Any other business category not captured on these requirements to be advised by legal and AML on required documentation during acquisition. Application forms are available at safaricom website WWW.SAFARICOM.CO.KE

Appendix

KEY KYC DOCUMENTATIONS AND WHERE TO FIND THEM	
CR12 DOCUMENTATIONS	REGISTER OF COMPANIES- SHERIA HOUSE OR E-CITIZEN
BUSINESS PERMIT/CERTIFICATE OF REGISTRATION	REGISTER OF COMPANIES/ISSUED BY RESPECTIVE COUNTIES /E-CITIZEN
CERTIFICATE OF INCORPORATION	REGISTER OF COMPANIES-SHERIA HOUSE/E-CITIZEN
RESOLUTION LETTER FORM	SAFARICOM WEBSITE: HTTPS://WWW.SAFARICOM.CO.KE
CANCELLED CHEQUE OR LETTER FROM BANK	RESPECTIVE BANK INSTITUTION
APPLICATION FORMS AND TERMS AND CONDITION DOCUMENT	SAFARICOM WEBSITE: HTTPS://WWW.SAFARICOM.CO.KE
PARTNERSHIP DEED	REGISTER OF COMPANIES-SHERIA HOUSE/E-CITIZEN
PARTNERSHIP AFFIDAVIT	PARTNERS ADVOCATES
LETTER FROM NGO BOARD	BOARD SERVICE CHARTER - NGO COORDINATION BOARD
COMPANY OR INDIVIDUAL KRA PIN CERTIFICATE	ONLINE: KENYA REVENUE AUTHORITY WEBSITE
SASRA LETTER	SACCO SOCIETIES REGULATORY AUTHORITY (SASRA)
SAFARICOM AML / KYC QUESTIONNAIRE	SAFARICOM WEBSITE: HTTPS://WWW.SAFARICOM.CO.KE
MINISTRY OF EDUCATION LICENSE	MINISTRY OF EDUCATION
TRUSTEES DEED	MINISTRY OF LANDS

